

County: Milwaukee
 THE LUTHERAN HOME, INC.
 7500 WEST NORTH AVENUE
 WAUWATOSA 53213 Phone: (414) 258-6170
 Operated from 1/1 To 12/31 Days of Operation: 365
 Operate in Conjunction with Hospital? No
 Number of Beds Set Up and Staffed (12/31/01): 282
 Total Licensed Bed Capacity (12/31/01): 313
 Number of Residents on 12/31/01: 271

Facility ID: 4270

Page 1

Ownership:
 Highest Level License:
 Operate in Conjunction with CBRF? No
 Title 18 (Medicare) Certified? Yes
 Title 19 (Medicaid) Certified? Yes
 Average Daily Census: 292

Nonprofit Church/Corporation
 Skilled

| Services Provided to Non-Residents | | Age, Sex, and Primary Diagnosis of Residents (12/31/01) | | | | Length of Stay (12/31/01) | | | |
|------------------------------------|-----|---|-------|------------|-------|---------------------------------|------|--|-------|
| | | Primary Diagnosis | % | Age Groups | % | Less Than 1 Year | 23.6 | | |
| Home Health Care | No | | | | | 1 - 4 Years | 52.0 | | |
| Supp. Home Care-Personal Care | No | | | | | More Than 4 Years | 24.4 | | |
| Supp. Home Care-Household Services | No | Developmental Disabilities | 0.0 | Under 65 | 0.0 | | | | |
| Day Services | No | Mental Illness (Org./Psy) | 12.5 | 65 - 74 | 4.4 | | | | |
| Respite Care | No | Mental Illness (Other) | 1.5 | 75 - 84 | 25.8 | | | | 100.0 |
| Adult Day Care | Yes | Alcohol & Other Drug Abuse | 0.0 | 85 - 94 | 55.4 | ***** | | | |
| Adult Day Health Care | No | Para-, Quadra-, Hemiplegic | 2.2 | 95 & Over | 14.4 | Full-Time Equivalent | | | |
| Congregate Meals | No | Cancer | 2.2 | | | Nursing Staff per 100 Residents | | | |
| Home Delivered Meals | No | Fractures | 8.9 | | 100.0 | (12/31/01) | | | |
| Other Meals | No | Cardiovascular | 24.0 | 65 & Over | 100.0 | | | | |
| Transportation | No | Cerebrovascular | 13.7 | | | RNs | 15.3 | | |
| Referral Service | No | Diabetes | 2.6 | Sex | % | LPNs | 12.7 | | |
| Other Services | No | Respiratory | 3.0 | | | Nursing Assistants, | | | |
| Provide Day Programming for | | Other Medical Conditions | 29.5 | Male | 19.2 | Aides, & Orderlies | | | |
| Mentally Ill | No | | | Female | 80.8 | | | | |
| Provide Day Programming for | | | 100.0 | | | | | | |
| Developmentally Disabled | No | | | | 100.0 | | | | |

Method of Reimbursement

| | | Medi care (Title 18) | | | Medi caid (Title 19) | | | Other | | Pri vate Pay | | | Fami ly Care | | | Managed Care | | | | |
|----------------------|-----|-------------------------|----------------------|-----|-------------------------|----------------------|-----|-------|----------------------|-----------------|-------|----------------------|-----------------|-----|----------------------|-----------------|-----|----------------------|--------------------------|----------------|
| Level of Care | No. | % | Per Di em (\$) | No. | % | Per Di em (\$) | No. | % | Per Di em (\$) | No. | % | Per Di em (\$) | No. | % | Per Di em (\$) | No. | % | Per Di em (\$) | Total Resi - dents | % Of All |
| Int. Skilled Care | 0 | 0.0 | 0 | 4 | 2.3 | 130 | 0 | 0.0 | 0 | 3 | 3.5 | 192 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 7 | 2.6 |
| Skilled Care | 9 | 100.0 | 305 | 124 | 70.5 | 111 | 0 | 0.0 | 0 | 47 | 54.7 | 181 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 180 | 66.4 |
| Intermediate | --- | --- | --- | 48 | 27.3 | 91 | 0 | 0.0 | 0 | 36 | 41.9 | 163 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 84 | 31.0 |
| Limited Care | --- | --- | --- | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Personal Care | --- | --- | --- | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Residential Care | --- | --- | --- | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Dev. Disabled | --- | --- | --- | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Traumatic Brain Inj | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Ventilator-Dependent | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Total | 9 | 100.0 | | 176 | 100.0 | | 0 | 0.0 | | 86 | 100.0 | | 0 | 0.0 | | 0 | 0.0 | | 271 | 100.0 |

| Admissions, Discharges, and Deaths During Reporting Period | | Percent Distribution of Residents' Conditions, Services, and Activities as of 12/31/01 | | | | |
|--|------|--|-------------|--|---------------------|---------------------------|
| | | | | % Needing Assistance of One Or Two Staff | % Totally Dependent | Total Number of Residents |
| Percent Admissions from | | Activities of | % | | | |
| Private Home/No Home Health | 22.0 | Daily Living (ADL) | Independent | | | |
| Private Home/With Home Health | 0.0 | Bathing | 0.7 | 69.7 | 29.5 | 271 |
| Other Nursing Homes | 5.1 | Dressing | 10.3 | 66.8 | 22.9 | 271 |
| Acute Care Hospitals | 67.8 | Transferring | 27.3 | 52.8 | 19.9 | 271 |
| Psych. Hosp. -MR/DD Facilities | 0.0 | Toilet Use | 21.4 | 49.8 | 28.8 | 271 |
| Rehabilitation Hospitals | 0.6 | Eating | 50.2 | 40.6 | 9.2 | 271 |
| Other Locations | 4.5 | ***** | | | | |
| Total Number of Admissions | 177 | Continence | % | Special Treatments | | % |
| Percent Discharges To: | | Indwelling Or External Catheter | 4.4 | Receiving Respiratory Care | | 2.2 |
| Private Home/No Home Health | 12.4 | Occ/Freq. Incontinent of Bladder | 57.6 | Receiving Tracheostomy Care | | 0.0 |
| Private Home/With Home Health | 15.8 | Occ/Freq. Incontinent of Bowel | 36.2 | Receiving Suctioning | | 0.0 |
| Other Nursing Homes | 2.4 | | | Receiving Ostomy Care | | 2.6 |
| Acute Care Hospitals | 8.6 | Mobility | | Receiving Tube Feeding | | 2.2 |
| Psych. Hosp. -MR/DD Facilities | 1.0 | Physically Restrained | 0.0 | Receiving Mechanically Altered Diets | | 24.0 |
| Rehabilitation Hospitals | 0.0 | | | | | |
| Other Locations | 8.6 | Skin Care | | Other Resident Characteristics | | |
| Deaths | 51.2 | With Pressure Sores | 5.2 | Have Advance Directives | | 98.5 |
| Total Number of Discharges | | With Rashes | 0.0 | Medications | | |
| (Including Deaths) | 209 | | | Receiving Psychoactive Drugs | | 42.1 |

Selected Statistics: This Facility Compared to All Similar Milwaukee Metropolitan Area Facilities & Compared to All Facilities

| | This Facility % | Ownership: Nonprofit Peer Group Ratio % | Bed Size: 200+ Peer Group Ratio % | Licensure: Skilled Peer Group Ratio % | All Facilities % |
|--|-----------------|---|-----------------------------------|---------------------------------------|------------------|
| Occupancy Rate: Average Daily Census/Licensed Beds | 93.3 | 88.9 | 1.05 | 80.2 | 1.16 |
| Current Residents from In-County | 81.5 | 88.1 | 0.93 | 83.3 | 0.98 |
| Admissions from In-County, Still Residing | 28.8 | 22.9 | 1.26 | 27.4 | 1.05 |
| Admissions/Average Daily Census | 60.6 | 129.6 | 0.47 | 94.3 | 0.64 |
| Discharges/Average Daily Census | 71.6 | 133.7 | 0.54 | 98.8 | 0.72 |
| Discharges To Private Residence/Average Daily Census | 20.2 | 47.6 | 0.42 | 31.6 | 0.64 |
| Residents Receiving Skilled Care | 69.0 | 90.5 | 0.76 | 89.7 | 0.77 |
| Residents Aged 65 and Older | 100 | 97.0 | 1.03 | 90.1 | 1.11 |
| Title 19 (Medicaid) Funded Residents | 64.9 | 56.0 | 1.16 | 71.6 | 0.91 |
| Private Pay Funded Residents | 31.7 | 35.1 | 0.90 | 19.1 | 1.66 |
| Developmentally Disabled Residents | 0.0 | 0.5 | 0.00 | 0.8 | 0.00 |
| Mentally Ill Residents | 14.0 | 30.9 | 0.45 | 35.4 | 0.40 |
| General Medical Service Residents | 29.5 | 27.3 | 1.08 | 20.3 | 1.46 |
| Impaired ADL (Mean) | 50.2 | 50.3 | 1.00 | 51.8 | 0.97 |
| Psychological Problems | 42.1 | 52.4 | 0.80 | 47.7 | 0.88 |
| Nursing Care Required (Mean) | 4.5 | 7.1 | 0.64 | 7.3 | 0.62 |